

# E.SUN FHC Financial Review of 3Q 2023



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• 2023 3Q Financial Performance

2023 3Q Business Operation Overview

Appendix



# **E.SUN FHC Summary**

|                |                             |  | Unit: NT\$ million  |
|----------------|-----------------------------|--|---|
|                |                             | 2023.09/1  | 2022.12/3   |
|                | FHC                         | 3,591,870  | 3,479,560   |
| Total Assets   | Bank                        | 3,566,001  | 3,458,024   |
| 10(417(336)3   | Securities                  | 20,637   | 17,797  |
|                | Venture Capital             | 6,189  | 4,979   |
|                | Book value per share (NT\$) | 14.58  | 13.80   |
| Key Financials | Double Leverage Ratio       | 102.93%  | 103.15%   |
|                | FHC CAR                     | 138.08%/2  | 127.54%   |
|                | Bank – domestic             | 139  | 139   |
| Channels       | Oversea channels            | Branch: HK, LA, Singap<br>Tokyo, Fukuok<br>Subsidiary: China and G<br>Rep office in Hanoi, HC<br>31 overseas sites | ore, Vietnam, Myanmar,<br>a, Sydney, Brisbane<br>Cambodia (UCB)<br>CM City, and Bangkok |
|                | Securities - branches       | 17   | 17  |

Note: 1. Preliminary figures of September 2023 2. Audit figures of June 2023 3. Audit figures of Dec 2022 4. Share owned by QFII: 30.44%, as of September 30, 2023



# **3Q23 Business and Financial Review**

#### **Financial Performance**

- For 9M23, E.SUN FHC's net revenues was NT\$48.2 billion. Net profit was NT\$15.9 billion (+36.4%).
- EPS NT \$1.04, ROE 9.96%, ROA 0.60%
- E.SUN Bank reported after tax net profit of NT \$13.9 billion (+29.8%).

#### **Business Operation**

- Loan balance grew by 4.6% and exceeded NT \$2 trillion, SME loan grew by 8%, consumer loan grew by 5.3%. As
  of 3Q, sustainability related loan accounted for 35.4% of corporate loan balance
- Net fee income was reported NT \$15.8 billion (+8.3%) in 9M and \$5.6 billion in 3Q, setting record high of single quarter. WM fee income was NT \$6.9 billion(+13.8%) and credit card fee income was NT \$5.3 billion(+14.6%).
- Asset quality was benign, NPL ratio at 0.17% and coverage ratio at 711.3%

#### **Highlights**

- Honors and Recognitions: Winners in "The Wealth" Taiwan Financial Awards: "Sustainable Finance Award" (2014~2023), "Fintech Innovative Application" (2016~2023), "The Most influential Trust Service", and "The Most recommended by domestic clients".
- Winner of "The Asset ESG Jade Award", and is the only winner of Taiwan financials; Awarded by The Asian Banker with "Most Recommended Retail Bank", "Best SME Bank", and "Best Mortgage".
- E.SUN ESG Initiative: Invited 157 companies in Taiwan and overseas to join. The participating companies collectively commit to reduce 1.57 million tons of carbon emission by 2025.



## **Financial Performance**



1.04

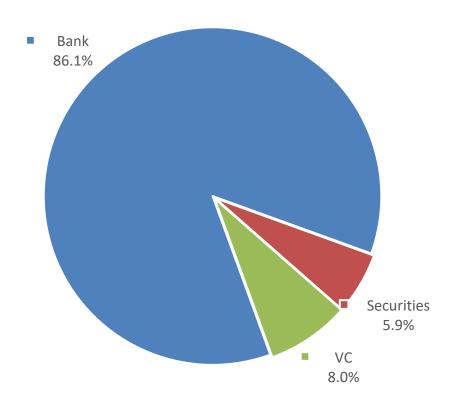
0.60%

9M23



# **Net Income of FHC & its Subsidiaries**

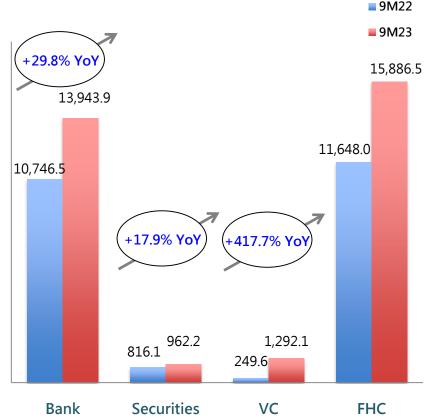
### **Contribution by Subsidiaries**



Note: Preliminary figures of Sep. 2023

#### Net Income of FHC and its Subsidiaries



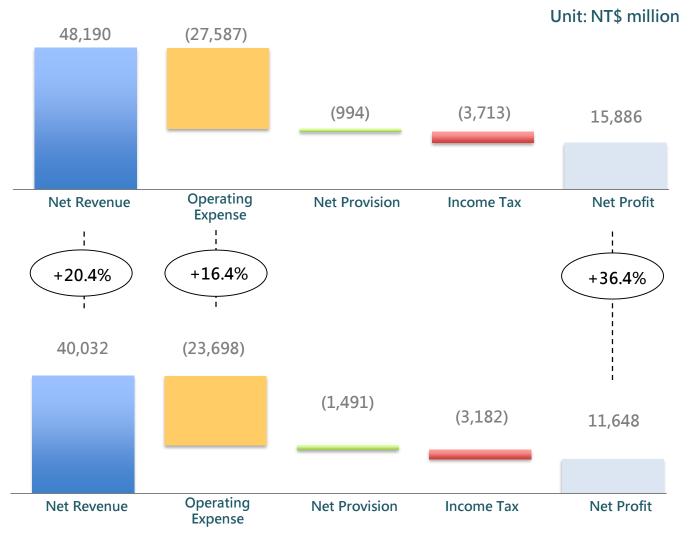




# **Net Profit Breakdown**



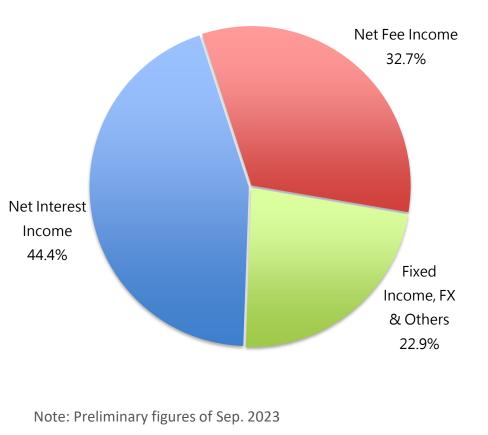
9M22 P&L





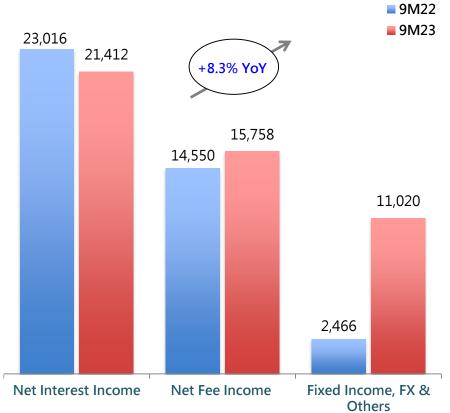
# **FHC Revenue Breakdown**

# Total Net Revenue NT\$ 48,190 million



### **YoY Comparison**

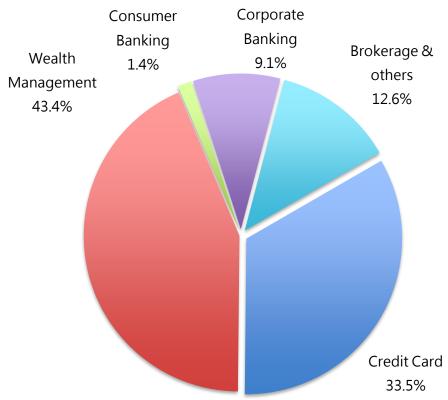






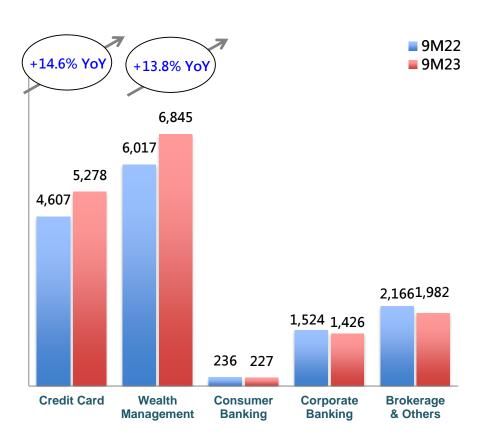
### Net Fee Income Breakdown





### **YoY Comparison**

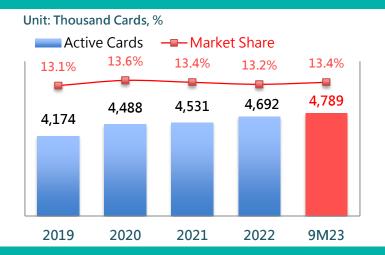
**Unit: NT\$ million** 





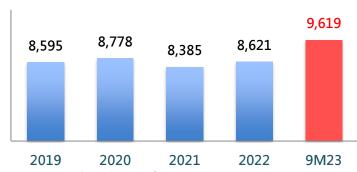
# Credit Card Business Breakdown





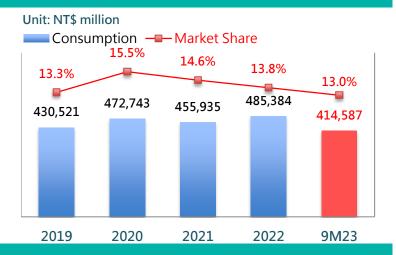
### Per Card Spending (Monthly)

#### Unit: NT\$ dollar

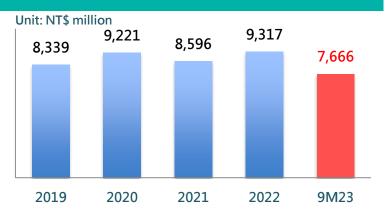


Note: Market share of August 2023

### **Card Consumption**



#### **Gross Fee Income**





# **Deposit and Loan Structure**

Unit: NT\$ Bn

| Category                      | 2023.9  | QoQ<br>Growth % | 2023.6  | Ytd<br>Growth % | 2022.12 |
|-------------------------------|---------|-----------------|---------|-----------------|---------|
| Total Deposits /1             | 2,969.9 | 0.74%           | 2,948.0 | 2.32%           | 2,902.7 |
| Demand Deposits               | 1,120.6 | 0.96%           | 1,109.9 | 1.68%           | 1,102.1 |
| Time Deposits /1              | 830.7   | 2.66%           | 809.2   | 25.28%          | 663.1   |
| FCY Deposits                  | 1,018.6 | -1.00%          | 1,028.9 | -10.45%         | 1,137.5 |
| Total Loans /1\2              | 2,031.3 | 2.27%           | 1,986.3 | 3.69%           | 1,959.1 |
| Corporate Loans               | 961.0   | 2.41%           | 938.4   | 3.21%           | 931.1   |
| SME Loans                     | 535.3   | 3.60%           | 516.7   | 5.79%           | 506.0   |
| FCY Loans /1\2                | 365.5   | 1.42%           | 360.4   | -2.87%          | 376.3   |
| Consumer Loans                | 1,008.0 | 2.1%            | 987.2   | 4.2%            | 967.0   |
| Mortgage Loan                 | 499.9   | 1.94%           | 490.4   | 4.12%           | 480.1   |
| Unsecured Personal Loan       | 120.6   | -1.79%          | 122.8   | -7.59%          | 130.5   |
| Credit Card Revolving Balance | 13.1    | 3.15%           | 12.7    | -1.50%          | 13.3    |

Note: 1. E.SUN Bank Consolidated

2. Loan balance of subsidiaries NT\$ 61.5 billion

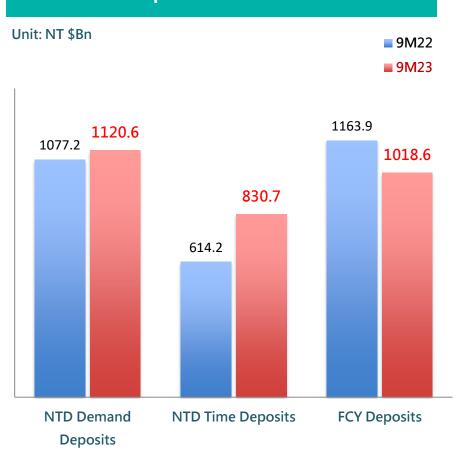


# **Deposit Structure**

### **Loan to Deposit Ratio**



### **Deposit Structure**





### Loan Portfolio Breakdown

Unit: NT\$ Bn

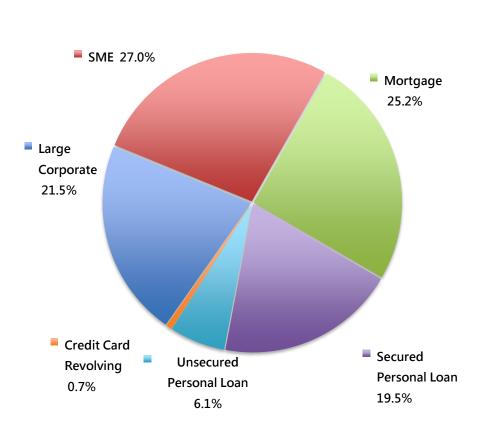
Large

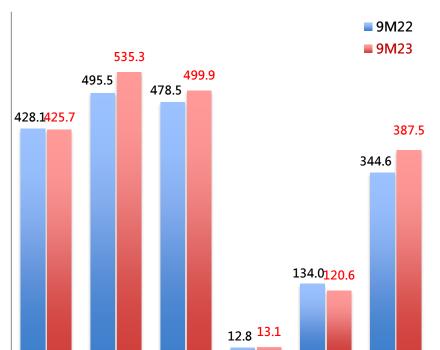
Corporate

**SME** 



### **YoY Comparison**





Mortgage Credit Card Unsecured

Note: 1. Secured Personal Loan is fully collateralized by fixed asset

2. Data of E.SUN Bank standalone

Secured

**Personal** 

Loan

Personal Loan

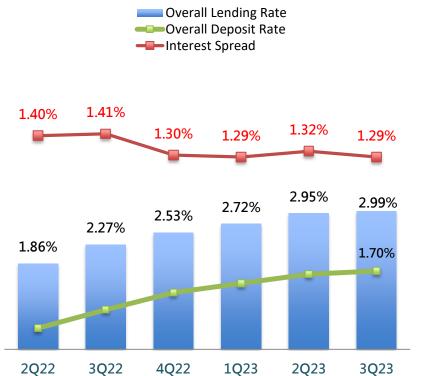


# NIM and Spread

### **Quarterly Net Interest Margin**

### **Quarterly Interest Spread**







# Superior Asset Quality 1/3

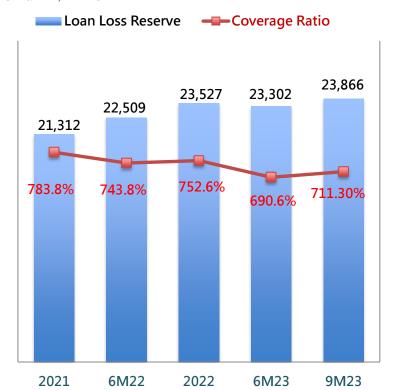
### **NPL Ratio**

**Unit: NT\$ million** 



### **Coverage Ratio**

**Unit: NT\$ million** 



Note: Data of E.SUN Bank standalone

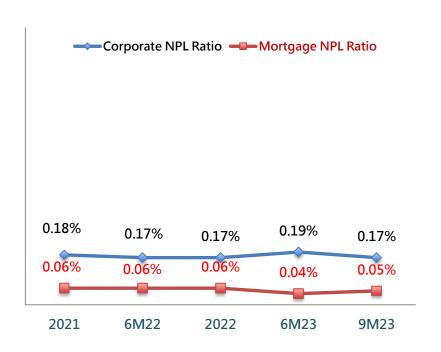


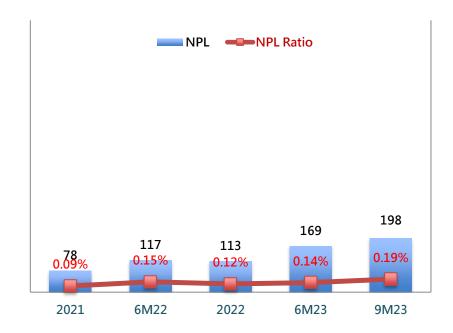
# Superior Asset Quality 2/3

### **NPL Ratio for Major Products**

#### **NPL Ratio for Credit Card**

**Unit: NT\$ million** 





Note: Data of E.SUN Bank standalone

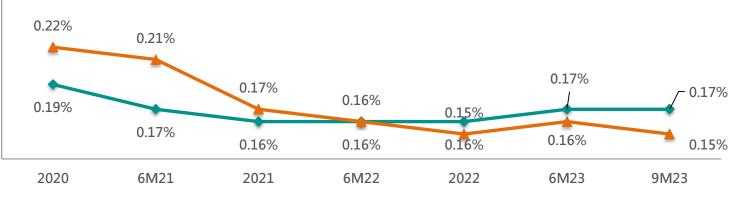


# Superior Asset Quality 3/3

### **NPL Comparison with Market**



**E.SUN** 



Source: FSC

Note: NPL of market average in August



# **Cost-Income Ratio**





Note: 1. Data of E.SUN Bank



# **Capital Adequacy Ratio**

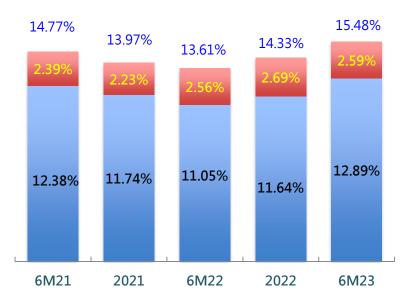
### **FHC CAR Ratio**

# 132.69% 123.48% 119.83% 127.54% 6M21 2021 6M22 2022 6M23

Note: 1. Audit figures of June 2023
2. BIS of E.SUN Bank standalone

### **Bank BIS Ratio**





Note: CET1 ratio 11.35%



# **E.Sun ESG Initiative**

# Promoting awareness of ESG through collective efforts with clients



#### **Create a better future**

- 150+ participating companies from Taiwan and overseas
- Annual revenue of participating companies \$5.08 trillion
- Committed to reducing 1.57 million tons of carbon by 2025

Make positive impact on decarbonization through providing ESG consultation, engagement and sustainable financial products



### **Thank You**

- If you wish to know more about E.SUN, please visit our website site (www.esunfhc.com) for more information.
- If you have further questions, please feel free to contact us through email or conference call
- ❖ For more information, please contact Investor Relations Department +8862 2175 1313 Ext 9347, 9302 ir@esunbank.com





# Appendix 1/6

### Balance Sheet of E.SUN FHC and its subsidiaries as of Sep. 30, 2023

| NT\$ million                                       | E.SUN Bank<br>(Consolidated) | E.SUN Securities<br>(Consolidated) | E.SUN Venture<br>Capital | E.SUN FHC<br>(Standalone) | E.SUN FHC<br>(Consolidated) |
|--|------------------------------|------------------------------------|--------------------------|---------------------------|-----------------------------|
| Assets :   |                              |                                    |                          |                           |                             |
| Cash and due from banks                            | 230,218                      | 1,330                              | 396                      | 2,887                     | 230,978                     |
| Securities, net                                    | 1,039,258                    | 2,435                              | 5,688                    | 125                       | 1,047,496                   |
| Loans, net   | 2,006,340                    | -                                  | -                        | -                         | 2,006,340                   |
| A/R, net   | 131,184                      | 13,039                             | 6                        | 88                        | 144,199                     |
| Land, premises and equipments, net                 | 34,041                       | 412                                | 2                        | 1                         | 34,797                      |
| Others   | 124,960                      | 3,421                              | 97                       | 236,061                   | 128,060                     |
| <u>Total assets</u>                                | 3,566,001                    | 20,637                             | 6,189                    | 239,162                   | 3,591,870                   |
| Liabilities:                                       |                              |                                    |                          |                           |                             |
| Deposits   | 2,969,887                    | -                                  | -                        | -                         | 2,965,932                   |
| Other liabilities                                  | 374,557                      | 13,265                             | 43                       | 10,813                    | 397,425                     |
| Total liabilities                                  | 3,344,444                    | 13,265                             | 43                       | 10,813                    | 3,363,357                   |
| Total stockholders' equity                         | 221,557                      | 7,372                              | 6,146                    | 228,349                   | 228,513                     |
| Total equity attributable to owners of the company | 221,382                      | 7,372                              | 6,146                    | 228,349                   | 228,349                     |
| Non-Controlling interests                          | 175                          |                                    |                          |                           | 164                         |
| Total liabilities and stockholders' equity         | 3,566,001                    | 20,637                             | 6,189                    | 239,162                   | 3,591,870                   |



### P&L of E.SUN FHC and its subsidiaries for 9M2023

| NT\$ million                                 | E.SUN Bank<br>(Consolidated) | E.SUN Securities<br>(Consolidated) | E.SUN Venture<br>Capital | E.SUN FHC<br>(Standalone) | E.SUN FHC<br>(consolidated) |
|--|------------------------------|------------------------------------|--------------------------|---------------------------|-----------------------------|
| Operating income                             |                              |                                    |                          |                           |                             |
| Net interest income                          | 21,152                       | 289                                | 2                        | (34)                      | 21,412                      |
| Net fee income                               | 13,972                       | 1,790                              | -                        | -                         | 15,758                      |
| Net trading income/(loss) & Derivatives & FX | 9,408                        | 199                                | 1,294                    | 3                         | 10,903                      |
| Others                                       | 130                          | 134                                | 1                        | 16,268                    | 117                         |
| Total Net Revenues                           | 44,662                       | 2,412                              | 1,297                    | 16,237                    | 48,190                      |
| Allowance for bad-debt expenses              | (995)                        | 0                                  | 0                        | 0                         | (994)                       |
| Operating expenses                           | (26,203)                     | (1,267)                            | (27)                     | (307)                     | (27,587)                    |
| Income before income tax                     | 17,464                       | 1,145                              | 1,270                    | 15,930                    | 19,609                      |
| Income tax expenses                          | (3,509)                      | (183)                              | 22                       | (44)                      | (3,712)                     |
| Net Income                                   | 13,955                       | 962                                | 1,292                    | 15,886                    | 15,897                      |
| Attributable to owners of the company        | 13,944                       | 962                                | 1,292                    | 15,886                    | 15,886                      |
| Non-controlling interests                    | 11                           | 0                                  | 0                        | 0                         | 11                          |



### **E.SUN FHC's Balance Sheet (Consolidated)**

|  | Yearly I  | ResultsQua | rterly    |           |           | Quarterly | Results   |           |           |
|--|-----------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| NT\$ million                                       | 2020      | 2021       | 2022      | Jun 22    | Sep 22    | Dec 22    | Mar 23    | Jun 23    | Sep 23    |
| Assets :   |           |            |           |           |           |           |           |           |           |
| Cash and due from banks                            | 175,722   | 210,608    | 229,134   | 198,487   | 255,725   | 229,134   | 210,227   | 244,060   | 230,978   |
| Securities, net                                    | 998,478   | 1,037,395  | 1,055,846 | 1,013,388 | 990,267   | 1,055,846 | 1,050,956 | 1,061,209 | 1,047,496 |
| Loans, net   | 1,620,374 | 1,768,641  | 1,934,792 | 1,872,442 | 1,917,410 | 1,934,792 | 1,929,348 | 1,961,979 | 2,006,340 |
| A/R, net   | 116,686   | 124,412    | 125,989   | 116,586   | 129,843   | 125,989   | 118,966   | 155,977   | 144,199   |
| Land, premises and equipments, net                 | 33,291    | 33,881     | 34,709    | 34,036    | 34,325    | 34,709    | 34,598    | 34,808    | 34,797    |
| Others   | 27,194    | 55,971     | 99,090    | 108,375   | 164,094   | 99,090    | 83,176    | 99,343    | 128,060   |
| <u>Total assets</u>                                | 2,971,745 | 3,230,908  | 3,479,560 | 3,343,314 | 3,491,664 | 3,479,560 | 3,427,271 | 3,557,376 | 3,591,870 |
| Liabilities:                                       |           |            |           |           |           |           |           |           |           |
| Deposits   | 2,484,605 | 2,693,343  | 2,900,914 | 2,774,699 | 2,852,345 | 2,900,914 | 2,863,518 | 2,944,690 | 2,965,932 |
| Other liabilities                                  | 305,539   | 343,180    | 381,555   | 384,892   | 453,741   | 381,555   | 358,870   | 389,959   | 397,425   |
| Total liabilities                                  | 2,790,144 | 3,036,523  | 3,282,469 | 3,159,591 | 3,306,086 | 3,282,469 | 3,222,388 | 3,334,649 | 3,363,357 |
| Total stockholders' equity                         | 181,601   | 194,385    | 197,091   | 183,723   | 185,578   | 197,091   | 204,883   | 222,727   | 228,513   |
| Total equity attributable to owners of the company | 181,469   | 194,226    | 196,926   | 183,572   | 185,424   | 196,926   | 204,714   | 222,553   | 228,349   |
| Non-Controlling interests                          | 132       | 159        | 165       | 151       | 154       | 165       | 169       | 174       | 164       |
| Total liabilities andstockholders' equity          | 2,971,745 | 3,230,908  | 3,479,560 | 3,343,314 | 3,491,664 | 3,479,560 | 3,427,271 | 3,557,376 | 3,591,870 |



# E.SUN FHC's P&L account (Consolidated)

|  | Ye       | early Results |          |         |         | Quarterly | Results |         |         |
|--|----------|---------------|----------|---------|---------|-----------|---------|---------|---------|
| NT\$ million                                 | 2020     | 2021          | 2022     | 2Q22    | 3Q22    | 4Q22      | 1Q23    | 2Q23    | 3Q23    |
| Operating income                             |          |               |          |         |         |           |         |         |         |
| Net interest income                          | 21,339   | 25,984        | 29,618   | 7,876   | 7,756   | 6,602     | 6,624   | 7,371   | 7,417   |
| Fee income                                   | 19,831   | 21,324        | 19,280   | 4,649   | 4,728   | 4,730     | 4,943   | 5,174   | 5,641   |
| Net trading income/(loss) & Derivatives & FX | 14,707   | 10,366        | 5,743    | (477)   | 1,800   | 3,484     | 4,200   | 2,916   | 3,787   |
| Others                                       | 372      | 223           | 165      | 85      | 64      | (42)      | 33      | 43      | 41      |
| Total Net Revenues                           | 56,249   | 57,897        | 54,806   | 12,133  | 14,348  | 14,774    | 15,800  | 15,504  | 16,886  |
| Allowance for bad-debt expenses              | (3,226)  | (2,130)       | (2,077)  | (532)   | (615)   | (586)     | 2       | (424)   | (572)   |
| Operating expenses                           | (32,494) | (31,808)      | (32,826) | (7,700) | (8,131) | (9,127)   | (8,266) | (9,366) | (9,955) |
| Income before income tax                     | 20,529   | 23,959        | 19,903   | 3,901   | 5,602   | 5,061     | 7,536   | 5,714   | 6,359   |
| Income tax expenses                          | (2,481)  | (3,373)       | (4,122)  | (1,133) | (1,037) | (940)     | (1,489) | (1,211) | (1,012) |
| Net Income                                   | 18,048   | 20,586        | 15,781   | 2,768   | 4,565   | 4,121     | 6,047   | 4,503   | 5,347   |
| Income Attributable to owners of the company | 18,027   | 20,559        | 15,759   | 2,760   | 4,563   | 4,111     | 6,042   | 4,501   | 5,343   |
| Non-Controlling interests                    | 21       | 27            | 22       | 8       | 2       | 10        | 5       | 2       | 4       |



### **E.SUN Bank's Balance Sheet (Consolidated)**

|  | Yearly    | ResultsQuar | terly     | _ |           |           | Quarterly | Results   |           |           |
|--|-----------|-------------|-----------|---|-----------|-----------|-----------|-----------|-----------|-----------|
| NT\$ million                                       | 2020      | 2021        | 2022      |   | Jun 22    | Sep 22    | Dec 22    | Mar 23    | Jun 23    | Sep 23    |
| Assets :   |           |             |           |   |           |           |           |           |           |           |
| Cash and due from banks                            | 175,678   | 210,382     | 228,865   |   | 198,314   | 255,395   | 228,865   | 209,960   | 243,704   | 230,218   |
| Securities, net                                    | 970,129   | 1,030,673   | 1,049,340 |   | 1,006,447 | 983,563   | 1,049,340 | 1,043,731 | 1,053,361 | 1,039,258 |
| Loans, net   | 1,620,374 | 1,768,641   | 1,934,792 |   | 1,872,442 | 1,917,410 | 1,934,792 | 1,929,348 | 1,961,979 | 2,006,340 |
| A/R, net   | 102,012   | 108,589     | 115,768   |   | 103,001   | 117,389   | 115,768   | 106,993   | 142,813   | 131,184   |
| Land, premises and equipments, net                 | 32,689    | 33,266      | 34,067    |   | 33,431    | 33,699    | 34,067    | 33,961    | 34,082    | 34,041    |
| Others   | 46,097    | 44,566      | 95,192    |   | 104,888   | 160,200   | 95,192    | 79,815    | 95,750    | 124,960   |
| Total assets                                       | 2,946,979 | 3,196,117   | 3,458,024 |   | 3,318,523 | 3,467,656 | 3,458,024 | 3,403,808 | 3,531,689 | 3,566,001 |
| Liabilities:                                       |           |             |           |   |           |           |           |           |           |           |
| Deposits   | 2,486,232 | 2,696,351   | 2,902,696 |   | 2,784,022 | 2,854,324 | 2,902,696 | 2,864,964 | 2,947,989 | 2,969,887 |
| Other liabilities                                  | 282,949   | 311,650     | 363,783   |   | 356,452   | 433,404   | 363,783   | 340,406   | 367,030   | 374,557   |
| Total liabilities                                  | 2,769,181 | 3,008,001   | 3,266,479 |   | 3,140,474 | 3,287,728 | 3,266,479 | 3,205,370 | 3,315,019 | 3,344,444 |
| Total stockholders' equity                         | 177,798   | 188,116     | 191,545   |   | 178,049   | 179,928   | 191,545   | 198,438   | 216,670   | 221,557   |
| Total equity attributable to owners of the company | 177,657   | 187,947     | 191,370   |   | 177,888   | 179,765   | 191,370   | 198,258   | 216,485   | 221,382   |
| Non-Controlling interests                          | 141       | 169         | 175       |   | 161       | 163       | 175       | 180       | 185       | 175       |
| Total liabilities andstockholders' equity          | 2,946,979 | 3,196,117   | 3,458,024 |   | 3,318,523 | 3,467,656 | 3,458,024 | 3,403,808 | 3,531,689 | 3,566,001 |



### E.SUN Bank's P&L account (Consolidated)

|  | Ye       | early Results |          |         |         | Quarterly | Results |         |         |
|--|----------|---------------|----------|---------|---------|-----------|---------|---------|---------|
| NT\$ million                                 | 2020     | 2021          | 2022     | 2Q22    | 3Q22    | 4Q22      | 1Q23    | 2Q23    | 3Q23    |
| Operating income                             |          |               |          |         |         |           |         |         |         |
| Net interest income                          | 21,095   | 25,591        | 29,239   | 7,772   | 7,670   | 6,519     | 6,547   | 7,279   | 7,326   |
| Fee income                                   | 18,044   | 18,289        | 17,135   | 4,073   | 4,216   | 4,279     | 4,425   | 4,595   | 4,952   |
| Net trading income/(loss) & Derivatives & FX | 13,593   | 8,647         | 5,564    | (529)   | 1,958   | 3,650     | 3,800   | 2,531   | 3,077   |
| Others                                       | 383      | 230           | 172      | 88      | 66      | (42)      | 35      | 49      | 46      |
| Total Net Revenues                           | 53,115   | 52,757        | 52,110   | 11,404  | 13,910  | 14,406    | 14,807  | 14,454  | 15,401  |
| Allowance for bad-debt expenses              | (3,241)  | (2,134)       | (2,081)  | (532)   | (617)   | (587)     | 1       | (424)   | (572)   |
| Operating expenses                           | (30,885) | (29,935)      | (31,164) | (7,303) | (7,694) | (8,746)   | (7,869) | (8,910) | (9,424) |
| Income before income tax                     | 18,989   | 20,688        | 18,865   | 3,568   | 5,599   | 5,073     | 6,939   | 5,120   | 5,405   |
| Income tax expenses                          | (2,501)  | (3,101)       | (4,032)  | (931)   | (1,151) | (1,000)   | (1,436) | (1,107) | (966)   |
| Net Income                                   | 16,488   | 17,587        | 14,833   | 2,637   | 4,448   | 4,073     | 5,503   | 4,013   | 4,439   |
| Attributable to owners of the company        | 16,465   | 17,559        | 14,809   | 2,627   | 4,445   | 4,063     | 5,498   | 4,011   | 4,435   |
| Non-controlling interests                    | 23       | 28            | 24       | 10      | 3       | 10        | 5       | 2       | 4       |



# Appendix 1/6

### Balance Sheet of E.SUN FHC and its subsidiaries as of Sep. 30, 2023

| NT\$ million                                       | E.SUN Bank<br>(Consolidated) | E.SUN Securities<br>(Consolidated) | E.SUN Venture<br>Capital | E.SUN FHC<br>(Standalone) | E.SUN FHC<br>(Consolidated) |
|--|------------------------------|------------------------------------|--------------------------|---------------------------|-----------------------------|
| Assets :   |                              |                                    |                          |                           |                             |
| Cash and due from banks                            | 230,218                      | 1,330                              | 396                      | 2,887                     | 230,978                     |
| Securities, net                                    | 1,039,258                    | 2,435                              | 5,688                    | 125                       | 1,047,496                   |
| Loans, net   | 2,006,340                    | -                                  | -                        | -                         | 2,006,340                   |
| A/R, net   | 131,184                      | 13,039                             | 6                        | 88                        | 144,199                     |
| Land, premises and equipments, net                 | 34,041                       | 412                                | 2                        | 1                         | 34,797                      |
| Others   | 124,960                      | 3,421                              | 97                       | 236,061                   | 128,060                     |
| <u>Total assets</u>                                | 3,566,001                    | 20,637                             | 6,189                    | 239,162                   | 3,591,870                   |
| Liabilities:                                       |                              |                                    |                          |                           |                             |
| Deposits   | 2,969,887                    | -                                  | -                        | -                         | 2,965,932                   |
| Other liabilities                                  | 374,557                      | 13,265                             | 43                       | 10,813                    | 397,425                     |
| Total liabilities                                  | 3,344,444                    | 13,265                             | 43                       | 10,813                    | 3,363,357                   |
| Total stockholders' equity                         | 221,557                      | 7,372                              | 6,146                    | 228,349                   | 228,513                     |
| Total equity attributable to owners of the company | 221,382                      | 7,372                              | 6,146                    | 228,349                   | 228,349                     |
| Non-Controlling interests                          | 175                          | -                                  | -                        |                           | 164                         |
| Total liabilities and stockholders' equity         | 3,566,001                    | 20,637                             | 6,189                    | 239,162                   | 3,591,870                   |



### P&L of E.SUN FHC and its subsidiaries for 9M2023

| NT\$ million                                 | E.SUN Bank<br>(Consolidated) | E.SUN Securities<br>(Consolidated) | E.SUN Venture<br>Capital | E.SUN FHC<br>(Standalone) | E.SUN FHC<br>(consolidated) |
|--|------------------------------|------------------------------------|--------------------------|---------------------------|-----------------------------|
| Operating income                             |                              |                                    |                          |                           |                             |
| Net interest income                          | 21,152                       | 289                                | 2                        | (34)                      | 21,412                      |
| Net fee income                               | 13,972                       | 1,790                              | -                        | -                         | 15,758                      |
| Net trading income/(loss) & Derivatives & FX | 9,408                        | 199                                | 1,294                    | 3                         | 10,903                      |
| Others                                       | 130                          | 134                                | 1                        | 16,268                    | 117                         |
| Total Net Revenues                           | 44,662                       | 2,412                              | 1,297                    | 16,237                    | 48,190                      |
| Allowance for bad-debt expenses              | (995)                        | 0                                  | 0                        | 0                         | (994)                       |
| Operating expenses                           | (26,203)                     | (1,267)                            | (27)                     | (307)                     | (27,587)                    |
| Income before income tax                     | 17,464                       | 1,145                              | 1,270                    | 15,930                    | 19,609                      |
| Income tax expenses                          | (3,509)                      | (183)                              | 22                       | (44)                      | (3,712)                     |
| Net Income                                   | 13,955                       | 962                                | 1,292                    | 15,886                    | 15,897                      |
| Attributable to owners of the company        | 13,944                       | 962                                | 1,292                    | 15,886                    | 15,886                      |
| Non-controlling interests                    | 11                           | 0                                  | 0                        | 0                         | 11                          |



### **E.SUN FHC's Balance Sheet (Consolidated)**

|  | Yearly I  | ResultsQua | rterly    |           |           | Quarterly | Results   |           |           |
|--|-----------|------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| NT\$ million                                       | 2020      | 2021       | 2022      | Jun 22    | Sep 22    | Dec 22    | Mar 23    | Jun 23    | Sep 23    |
| Assets :   |           |            |           |           |           |           |           |           |           |
| Cash and due from banks                            | 175,722   | 210,608    | 229,134   | 198,487   | 255,725   | 229,134   | 210,227   | 244,060   | 230,978   |
| Securities, net                                    | 998,478   | 1,037,395  | 1,055,846 | 1,013,388 | 990,267   | 1,055,846 | 1,050,956 | 1,061,209 | 1,047,496 |
| Loans, net   | 1,620,374 | 1,768,641  | 1,934,792 | 1,872,442 | 1,917,410 | 1,934,792 | 1,929,348 | 1,961,979 | 2,006,340 |
| A/R, net   | 116,686   | 124,412    | 125,989   | 116,586   | 129,843   | 125,989   | 118,966   | 155,977   | 144,199   |
| Land, premises and equipments, net                 | 33,291    | 33,881     | 34,709    | 34,036    | 34,325    | 34,709    | 34,598    | 34,808    | 34,797    |
| Others   | 27,194    | 55,971     | 99,090    | 108,375   | 164,094   | 99,090    | 83,176    | 99,343    | 128,060   |
| <u>Total assets</u>                                | 2,971,745 | 3,230,908  | 3,479,560 | 3,343,314 | 3,491,664 | 3,479,560 | 3,427,271 | 3,557,376 | 3,591,870 |
| Liabilities:                                       |           |            |           |           |           |           |           |           |           |
| Deposits   | 2,484,605 | 2,693,343  | 2,900,914 | 2,774,699 | 2,852,345 | 2,900,914 | 2,863,518 | 2,944,690 | 2,965,932 |
| Other liabilities                                  | 305,539   | 343,180    | 381,555   | 384,892   | 453,741   | 381,555   | 358,870   | 389,959   | 397,425   |
| Total liabilities                                  | 2,790,144 | 3,036,523  | 3,282,469 | 3,159,591 | 3,306,086 | 3,282,469 | 3,222,388 | 3,334,649 | 3,363,357 |
| Total stockholders' equity                         | 181,601   | 194,385    | 197,091   | 183,723   | 185,578   | 197,091   | 204,883   | 222,727   | 228,513   |
| Total equity attributable to owners of the company | 181,469   | 194,226    | 196,926   | 183,572   | 185,424   | 196,926   | 204,714   | 222,553   | 228,349   |
| Non-Controlling interests                          | 132       | 159        | 165       | 151       | 154       | 165       | 169       | 174       | 164       |
| Total liabilities andstockholders' equity          | 2,971,745 | 3,230,908  | 3,479,560 | 3,343,314 | 3,491,664 | 3,479,560 | 3,427,271 | 3,557,376 | 3,591,870 |



# E.SUN FHC's P&L account (Consolidated)

|  | Ye       | early Results |          |         |         | Quarterly | Results |         |         |
|--|----------|---------------|----------|---------|---------|-----------|---------|---------|---------|
| NT\$ million                                 | 2020     | 2021          | 2022     | 2Q22    | 3Q22    | 4Q22      | 1Q23    | 2Q23    | 3Q23    |
| Operating income                             |          |               |          |         |         |           |         |         |         |
| Net interest income                          | 21,339   | 25,984        | 29,618   | 7,876   | 7,756   | 6,602     | 6,624   | 7,371   | 7,417   |
| Fee income                                   | 19,831   | 21,324        | 19,280   | 4,649   | 4,728   | 4,730     | 4,943   | 5,174   | 5,641   |
| Net trading income/(loss) & Derivatives & FX | 14,707   | 10,366        | 5,743    | (477)   | 1,800   | 3,484     | 4,200   | 2,916   | 3,787   |
| Others                                       | 372      | 223           | 165      | 85      | 64      | (42)      | 33      | 43      | 41      |
| Total Net Revenues                           | 56,249   | 57,897        | 54,806   | 12,133  | 14,348  | 14,774    | 15,800  | 15,504  | 16,886  |
| Allowance for bad-debt expenses              | (3,226)  | (2,130)       | (2,077)  | (532)   | (615)   | (586)     | 2       | (424)   | (572)   |
| Operating expenses                           | (32,494) | (31,808)      | (32,826) | (7,700) | (8,131) | (9,127)   | (8,266) | (9,366) | (9,955) |
| Income before income tax                     | 20,529   | 23,959        | 19,903   | 3,901   | 5,602   | 5,061     | 7,536   | 5,714   | 6,359   |
| Income tax expenses                          | (2,481)  | (3,373)       | (4,122)  | (1,133) | (1,037) | (940)     | (1,489) | (1,211) | (1,012) |
| Net Income                                   | 18,048   | 20,586        | 15,781   | 2,768   | 4,565   | 4,121     | 6,047   | 4,503   | 5,347   |
| Income Attributable to owners of the company | 18,027   | 20,559        | 15,759   | 2,760   | 4,563   | 4,111     | 6,042   | 4,501   | 5,343   |
| Non-Controlling interests                    | 21       | 27            | 22       | 8       | 2       | 10        | 5       | 2       | 4       |



### **E.SUN Bank's Balance Sheet (Consolidated)**

|  | Voorly    | Yearly ResultsQuarterly |           |   | Quarterly Results |           |           |           |           |           |  |
|--|-----------|-------------------------|-----------|---|-------------------|-----------|-----------|-----------|-----------|-----------|--|
| NT\$ million                                       | 2020      | 2021                    | 2022      | - | Jun 22            | Sep 22    | Dec 22    | Mar 23    | Jun 23    | Sep 23    |  |
| Assets :   |           |                         |           |   |                   |           |           |           |           |           |  |
| Cash and due from banks                            | 175,678   | 210,382                 | 228,865   |   | 198,314           | 255,395   | 228,865   | 209,960   | 243,704   | 230,218   |  |
| Securities, net                                    | 970,129   | 1,030,673               | 1,049,340 |   | 1,006,447         | 983,563   | 1,049,340 | 1,043,731 | 1,053,361 | 1,039,258 |  |
| Loans, net   | 1,620,374 | 1,768,641               | 1,934,792 |   | 1,872,442         | 1,917,410 | 1,934,792 | 1,929,348 | 1,961,979 | 2,006,340 |  |
| A/R, net   | 102,012   | 108,589                 | 115,768   |   | 103,001           | 117,389   | 115,768   | 106,993   | 142,813   | 131,184   |  |
| Land, premises and equipments, net                 | 32,689    | 33,266                  | 34,067    |   | 33,431            | 33,699    | 34,067    | 33,961    | 34,082    | 34,041    |  |
| Others   | 46,097    | 44,566                  | 95,192    |   | 104,888           | 160,200   | 95,192    | 79,815    | 95,750    | 124,960   |  |
| <u>Total assets</u>                                | 2,946,979 | 3,196,117               | 3,458,024 |   | 3,318,523         | 3,467,656 | 3,458,024 | 3,403,808 | 3,531,689 | 3,566,001 |  |
| Liabilities:                                       |           |                         |           |   |                   |           |           |           |           |           |  |
| Deposits   | 2,486,232 | 2,696,351               | 2,902,696 |   | 2,784,022         | 2,854,324 | 2,902,696 | 2,864,964 | 2,947,989 | 2,969,887 |  |
| Other liabilities                                  | 282,949   | 311,650                 | 363,783   |   | 356,452           | 433,404   | 363,783   | 340,406   | 367,030   | 374,557   |  |
| Total liabilities                                  | 2,769,181 | 3,008,001               | 3,266,479 |   | 3,140,474         | 3,287,728 | 3,266,479 | 3,205,370 | 3,315,019 | 3,344,444 |  |
| Total stockholders' equity                         | 177,798   | 188,116                 | 191,545   |   | 178,049           | 179,928   | 191,545   | 198,438   | 216,670   | 221,557   |  |
| Total equity attributable to owners of the company | 177,657   | 187,947                 | 191,370   |   | 177,888           | 179,765   | 191,370   | 198,258   | 216,485   | 221,382   |  |
| Non-Controlling interests                          | 141       | 169                     | 175       |   | 161               | 163       | 175       | 180       | 185       | 175       |  |
| Total liabilities and stockholders' equity         | 2,946,979 | 3,196,117               | 3,458,024 |   | 3,318,523         | 3,467,656 | 3,458,024 | 3,403,808 | 3,531,689 | 3,566,001 |  |



### E.SUN Bank's P&L account (Consolidated)

|  | Ye       | early Results |          | Quarterly Results |         |         |         |         |         |  |
|--|----------|---------------|----------|-------------------|---------|---------|---------|---------|---------|--|
| NT\$ million                                 | 2020     | 2021          | 2022     | 2Q22              | 3Q22    | 4Q22    | 1Q23    | 2Q23    | 3Q23    |  |
| Operating income                             |          |               |          |                   |         |         |         |         |         |  |
| Net interest income                          | 21,095   | 25,591        | 29,239   | 7,772             | 7,670   | 6,519   | 6,547   | 7,279   | 7,326   |  |
| Fee income                                   | 18,044   | 18,289        | 17,135   | 4,073             | 4,216   | 4,279   | 4,425   | 4,595   | 4,952   |  |
| Net trading income/(loss) & Derivatives & FX | 13,593   | 8,647         | 5,564    | (529)             | 1,958   | 3,650   | 3,800   | 2,531   | 3,077   |  |
| Others                                       | 383      | 230           | 172      | 88                | 66      | (42)    | 35      | 49      | 46      |  |
| Total Net Revenues                           | 53,115   | 52,757        | 52,110   | 11,404            | 13,910  | 14,406  | 14,807  | 14,454  | 15,401  |  |
| Allowance for bad-debt expenses              | (3,241)  | (2,134)       | (2,081)  | (532)             | (617)   | (587)   | 1       | (424)   | (572)   |  |
| Operating expenses                           | (30,885) | (29,935)      | (31,164) | (7,303)           | (7,694) | (8,746) | (7,869) | (8,910) | (9,424) |  |
| Income before income tax                     | 18,989   | 20,688        | 18,865   | 3,568             | 5,599   | 5,073   | 6,939   | 5,120   | 5,405   |  |
| Income tax expenses                          | (2,501)  | (3,101)       | (4,032)  | (931)             | (1,151) | (1,000) | (1,436) | (1,107) | (966)   |  |
| Net Income                                   | 16,488   | 17,587        | 14,833   | 2,637             | 4,448   | 4,073   | 5,503   | 4,013   | 4,439   |  |
| Attributable to owners of the company        | 16,465   | 17,559        | 14,809   | 2,627             | 4,445   | 4,063   | 5,498   | 4,011   | 4,435   |  |
| Non-controlling interests                    | 23       | 28            | 24       | 10                | 3       | 10      | 5       | 2       | 4       |  |